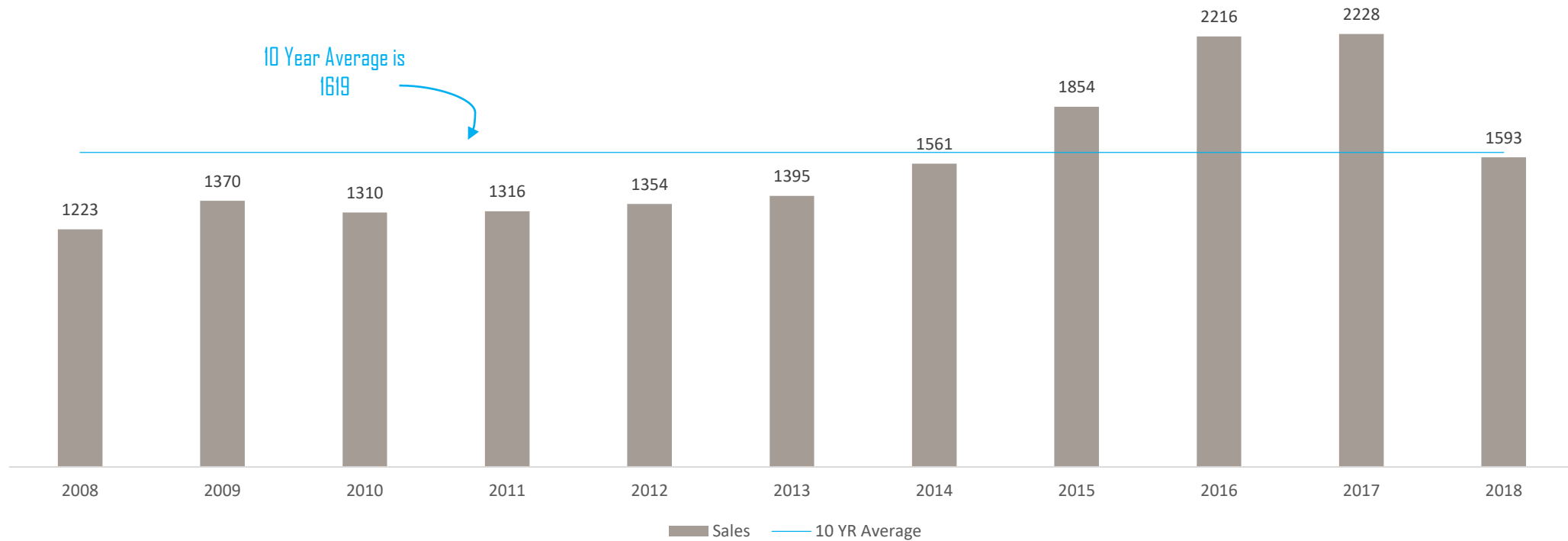


2018 Year End Report

MUSKOKA

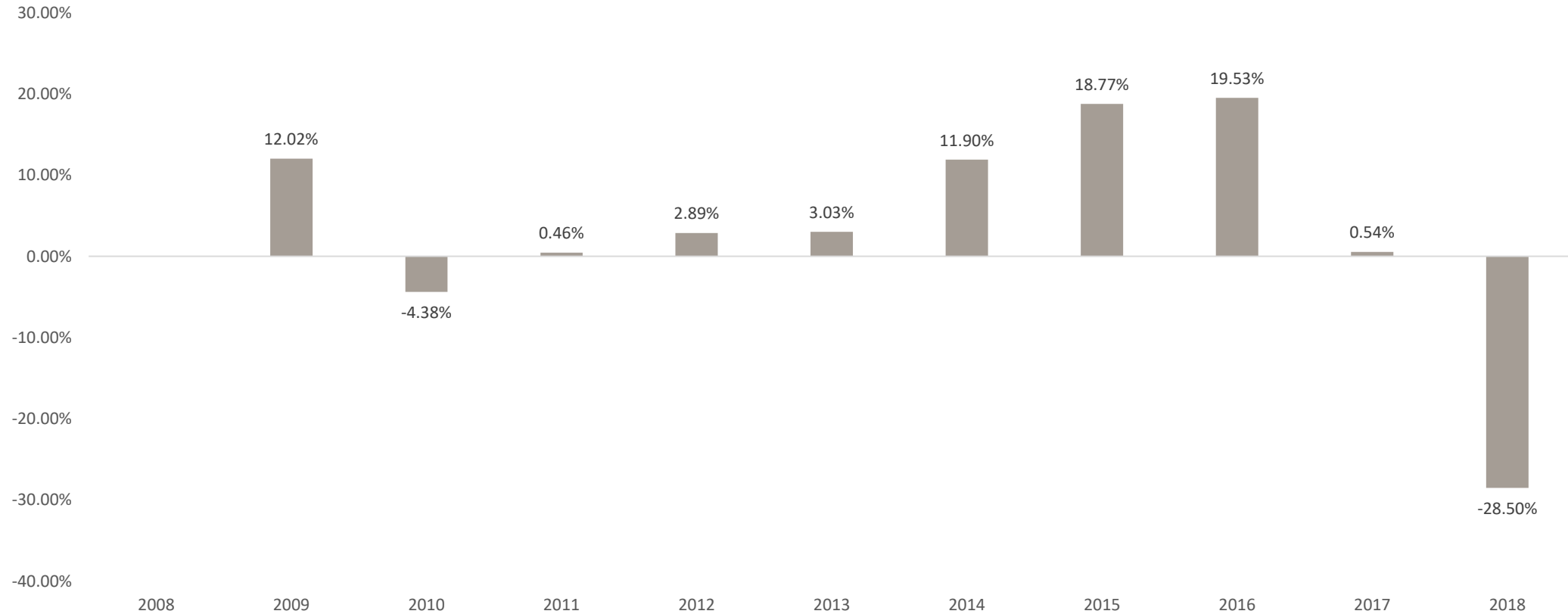
Overall Sales

Muskoka



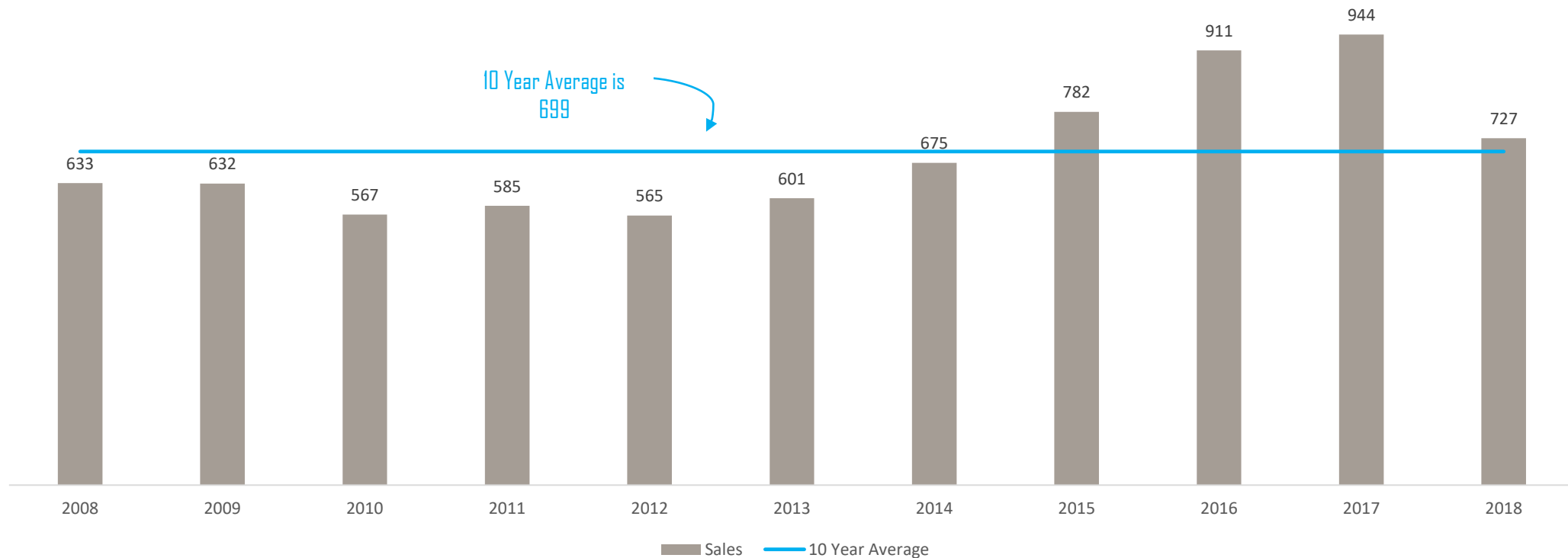
Overall Sales

Year over Year Unit Sales Difference



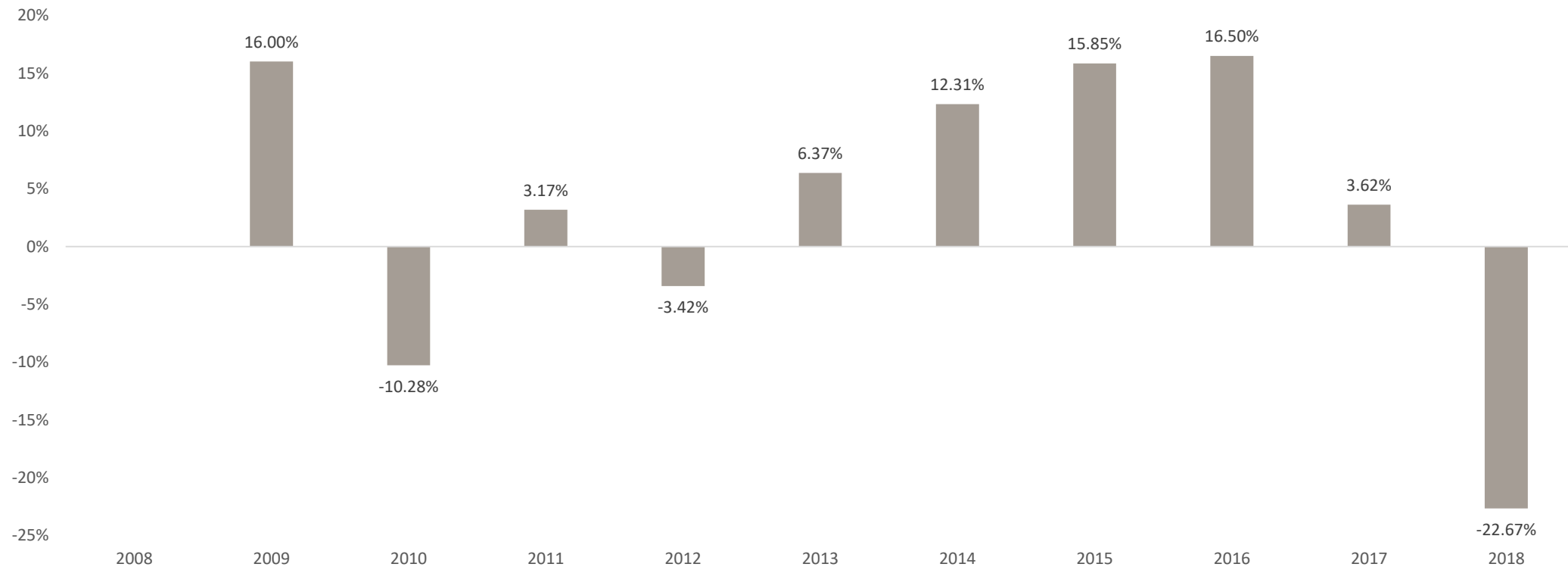
Overall Sales

Muskoka Residential



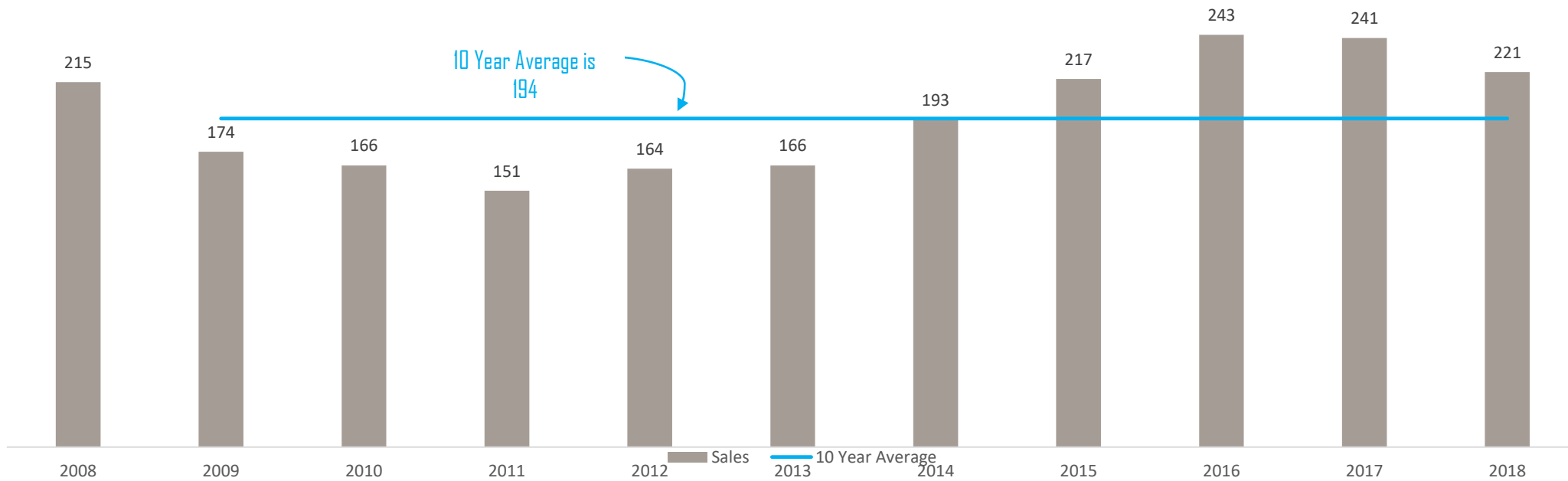
Residential Sales

Year over Year Unit Sales Difference



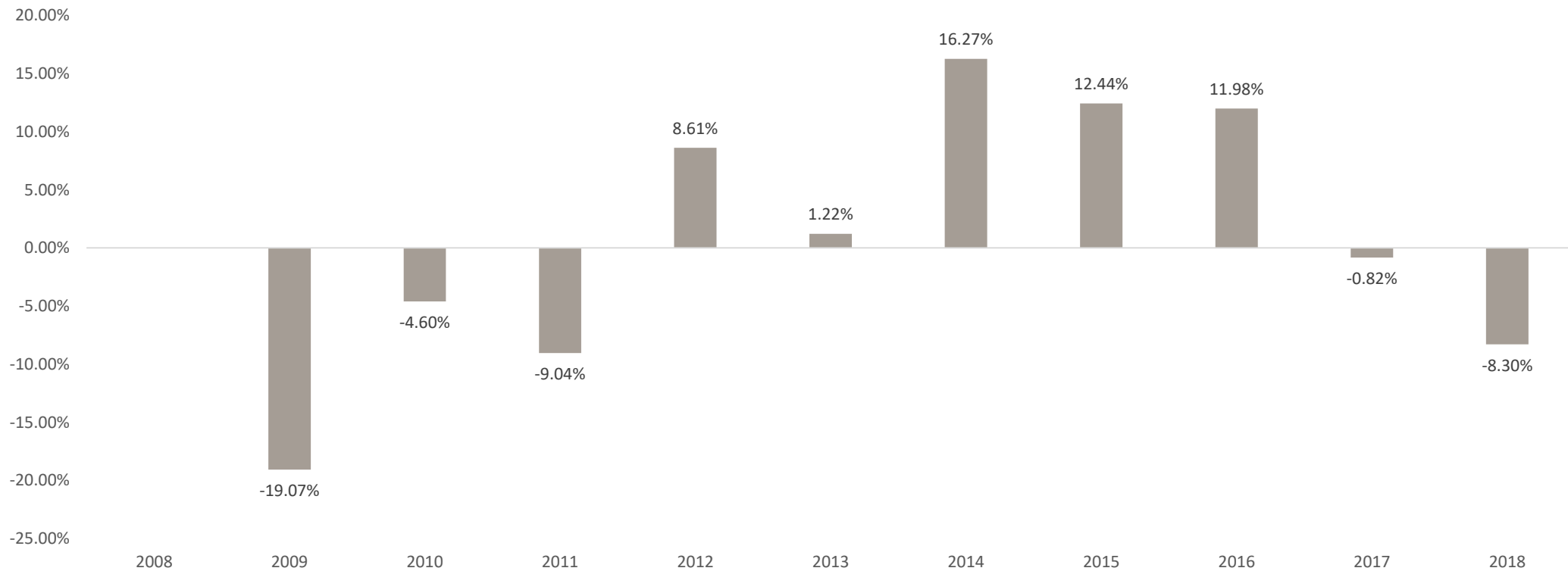
Unit Sales

Bracebridge Residential



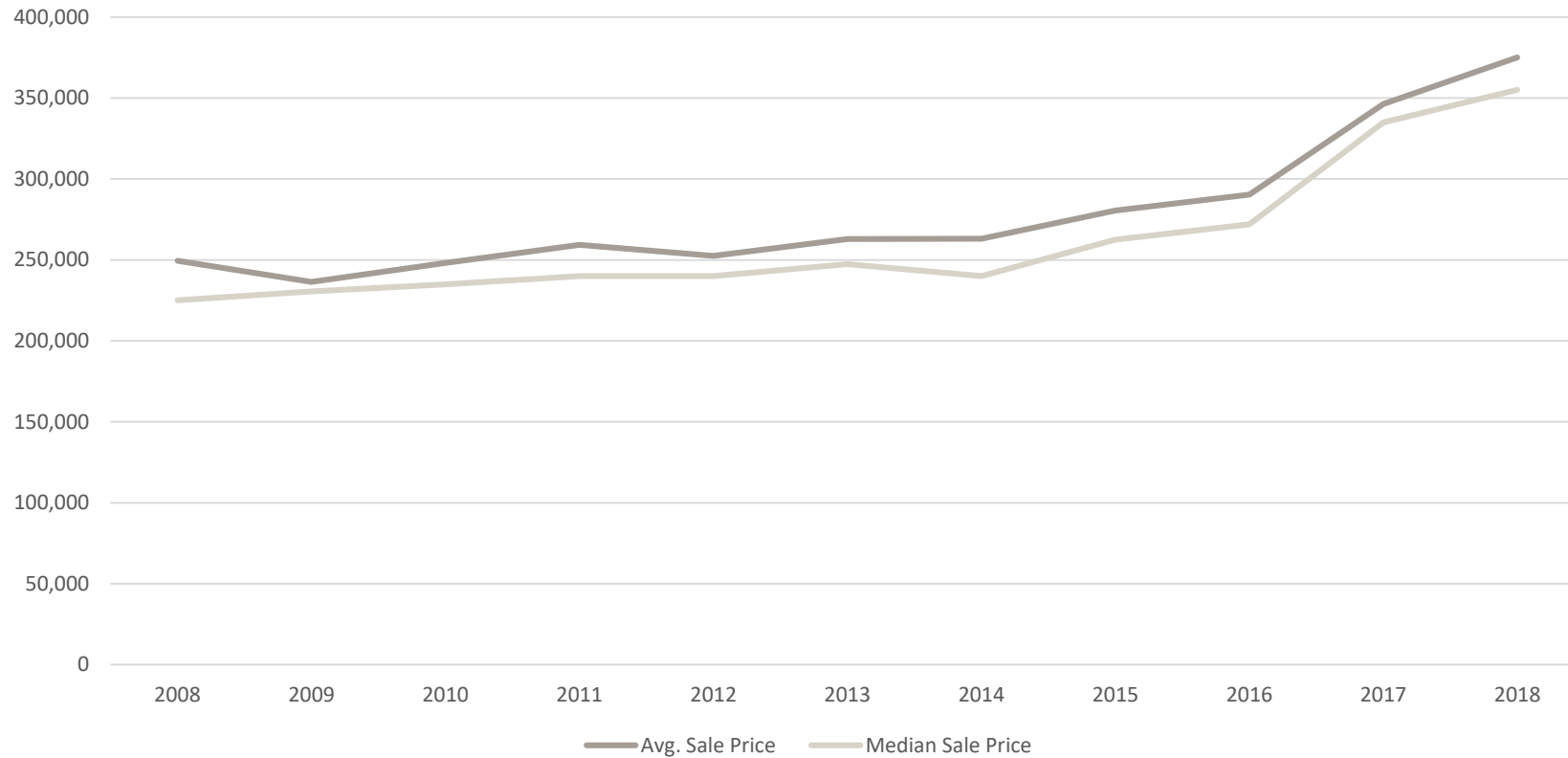
Residential Sales

Bracebridge Year over Year Percentage Change



Bracebridge

Residential



Average Price

2017	\$346,405
------	-----------

2018	\$375,041
------	-----------

% Change	+8.3% ▲
----------	---------

Median Price

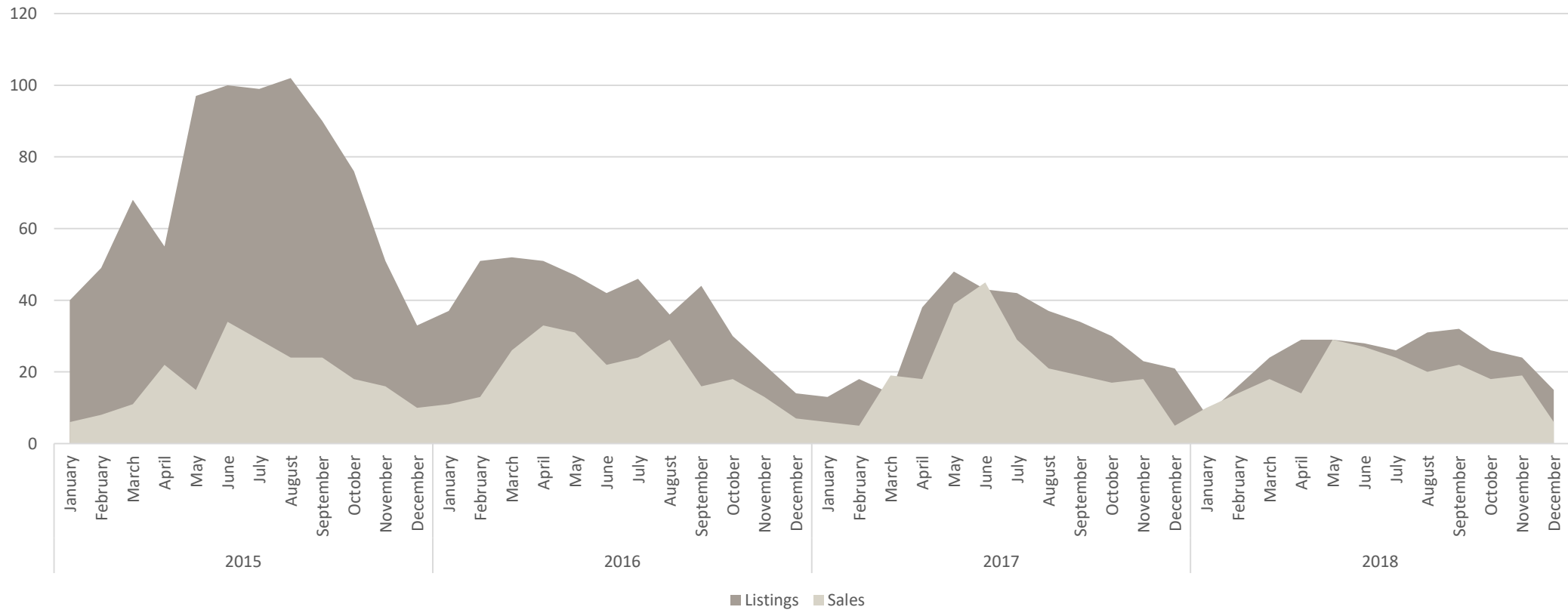
2017	\$335,000
------	-----------

2018	\$355,001
------	-----------

% Change	+6% ▲
----------	-------

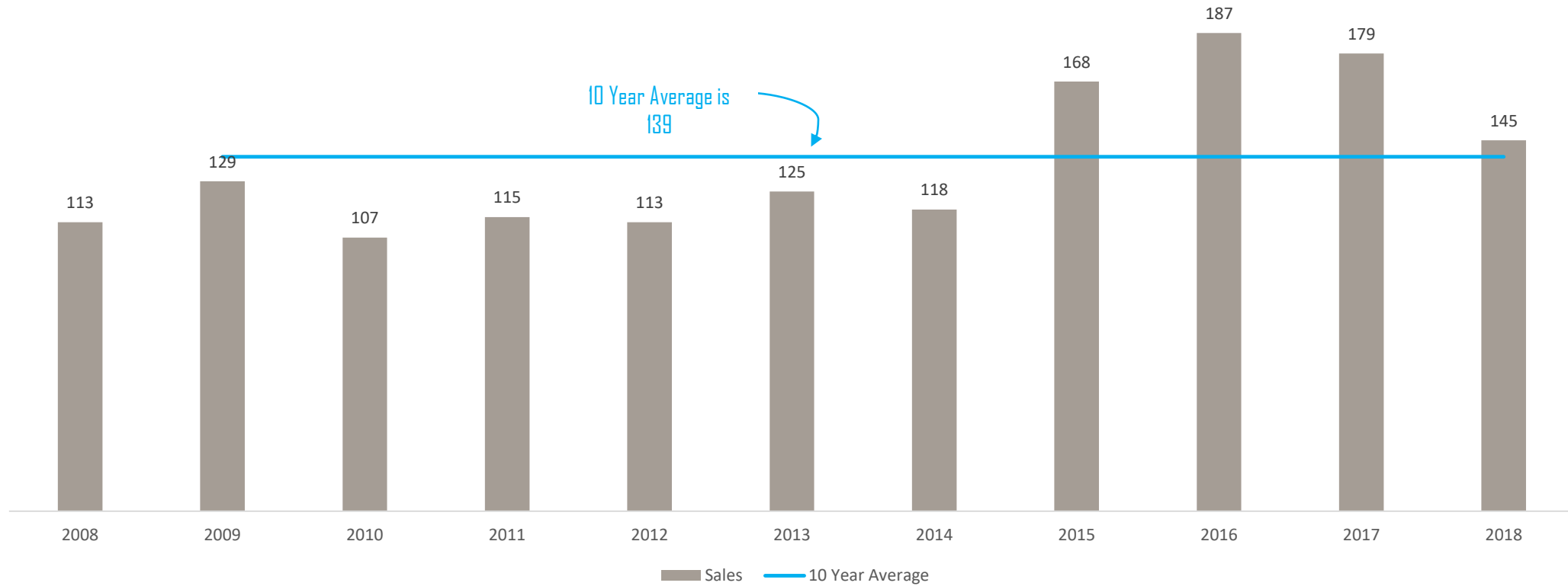
Active Listings vs Sales

Bracebridge



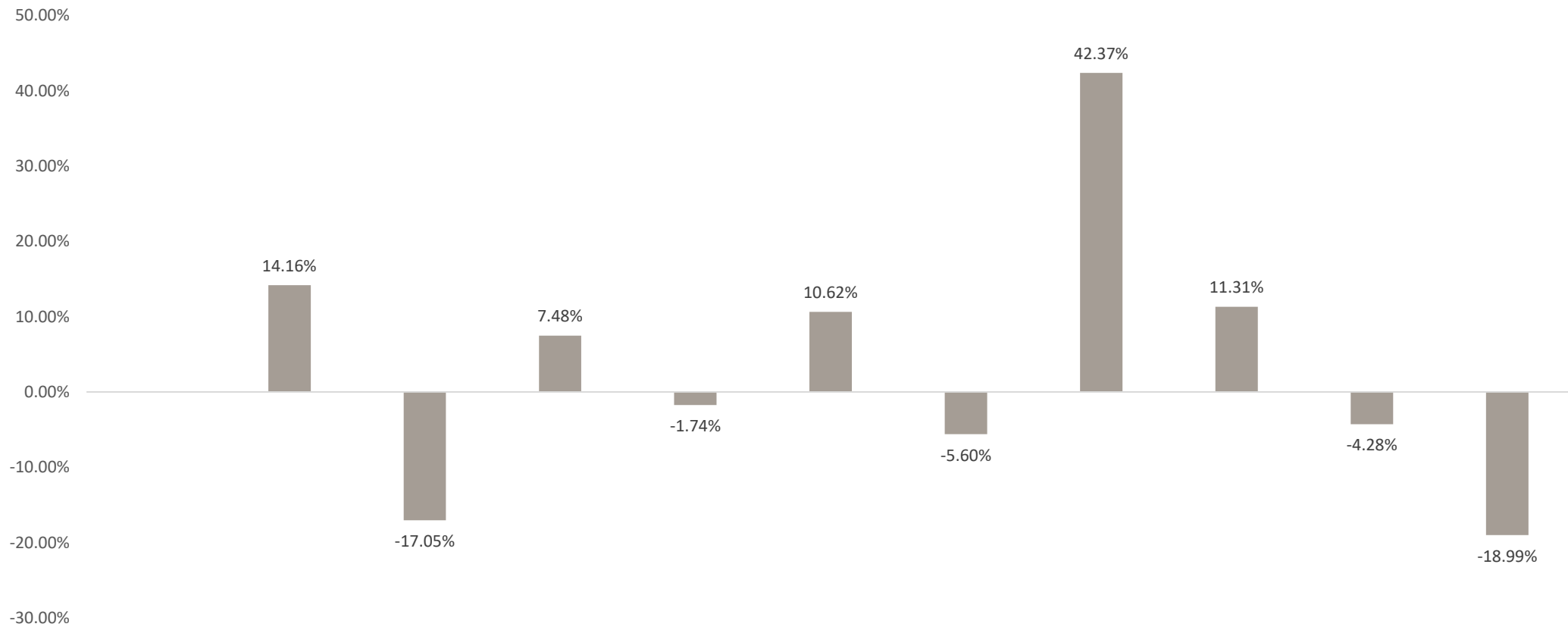
Unit Sales

Gravenhurst Residential



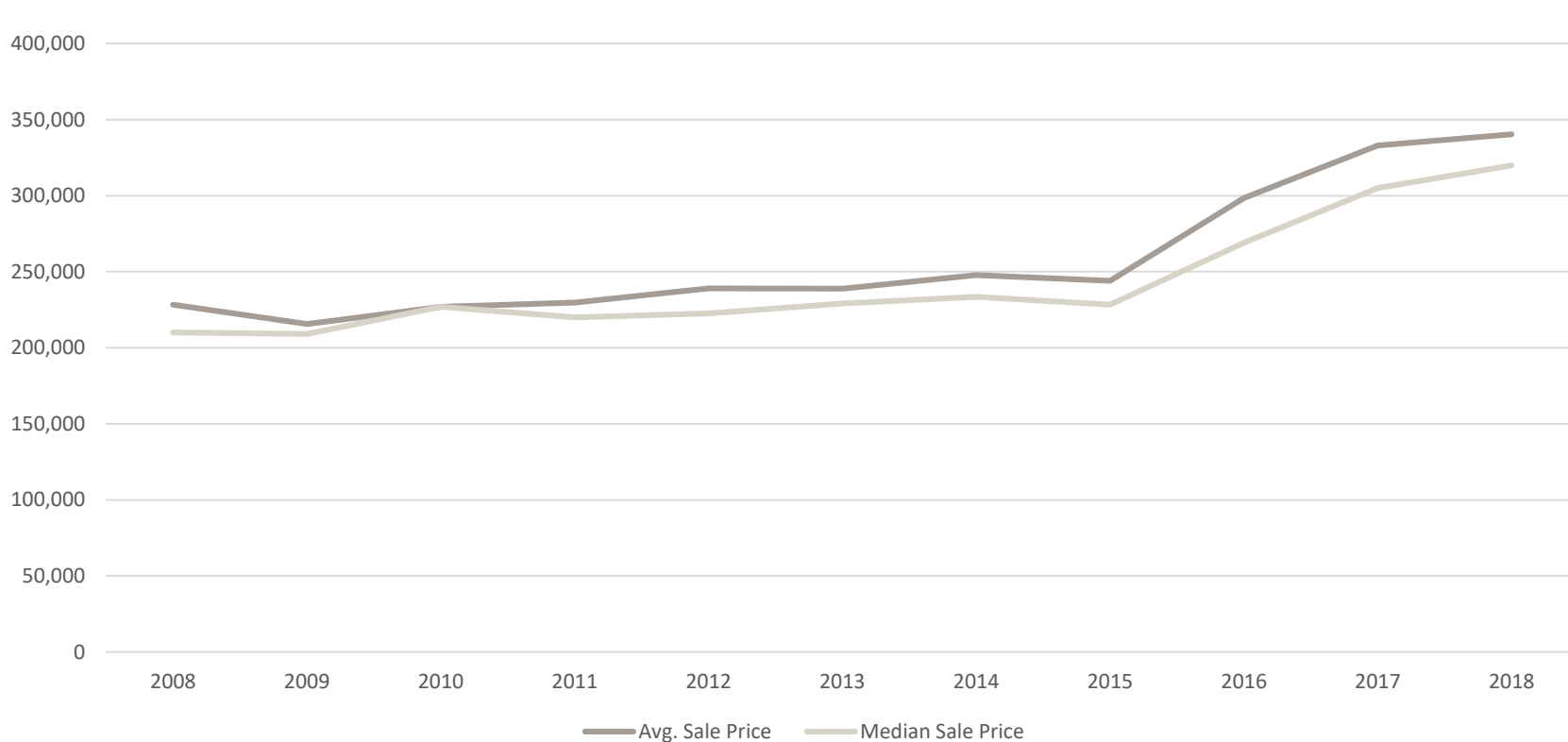
Residential Sales

Gravenhurst Year over Year Percentage Change



Gravenhurst

Residential



Average Price

2017	\$333,014
------	-----------

2018	\$340,360
------	-----------

% Change	+2.21% ▲
----------	----------

Median Price

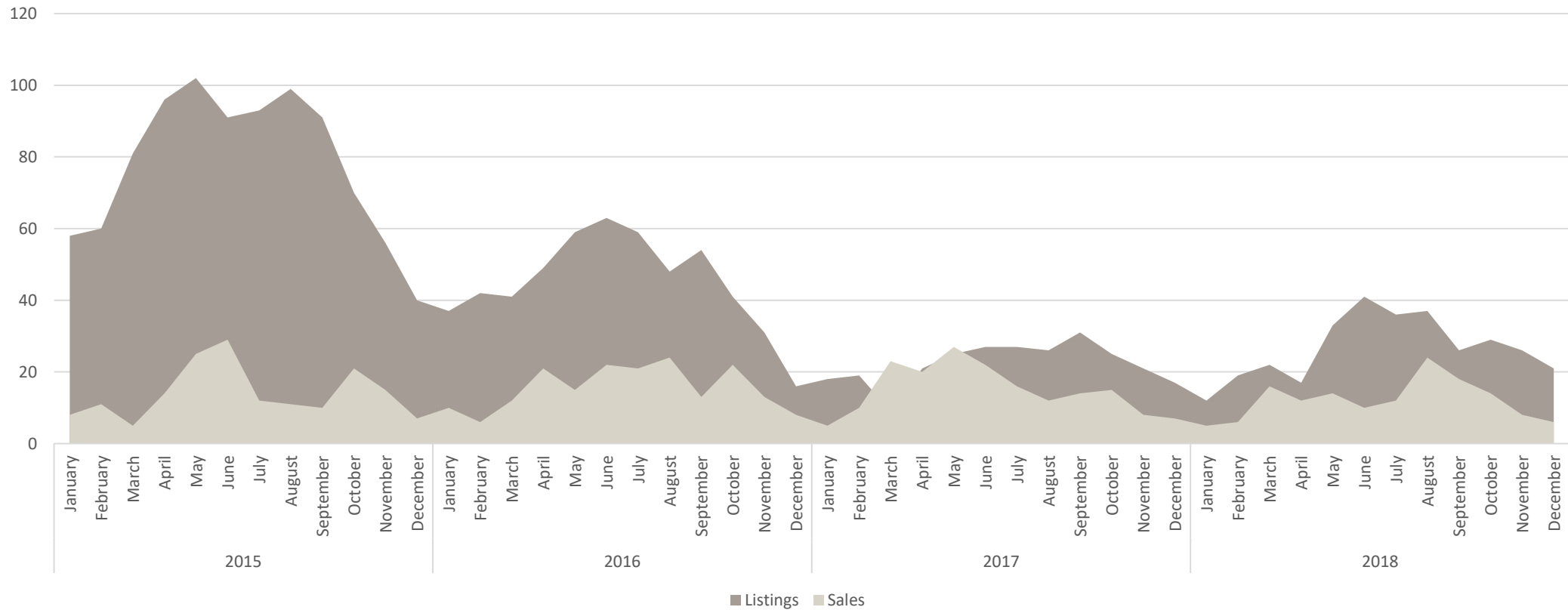
2017	\$305,000
------	-----------

2018	\$320,000
------	-----------

% Change	+4.92% ▲
----------	----------

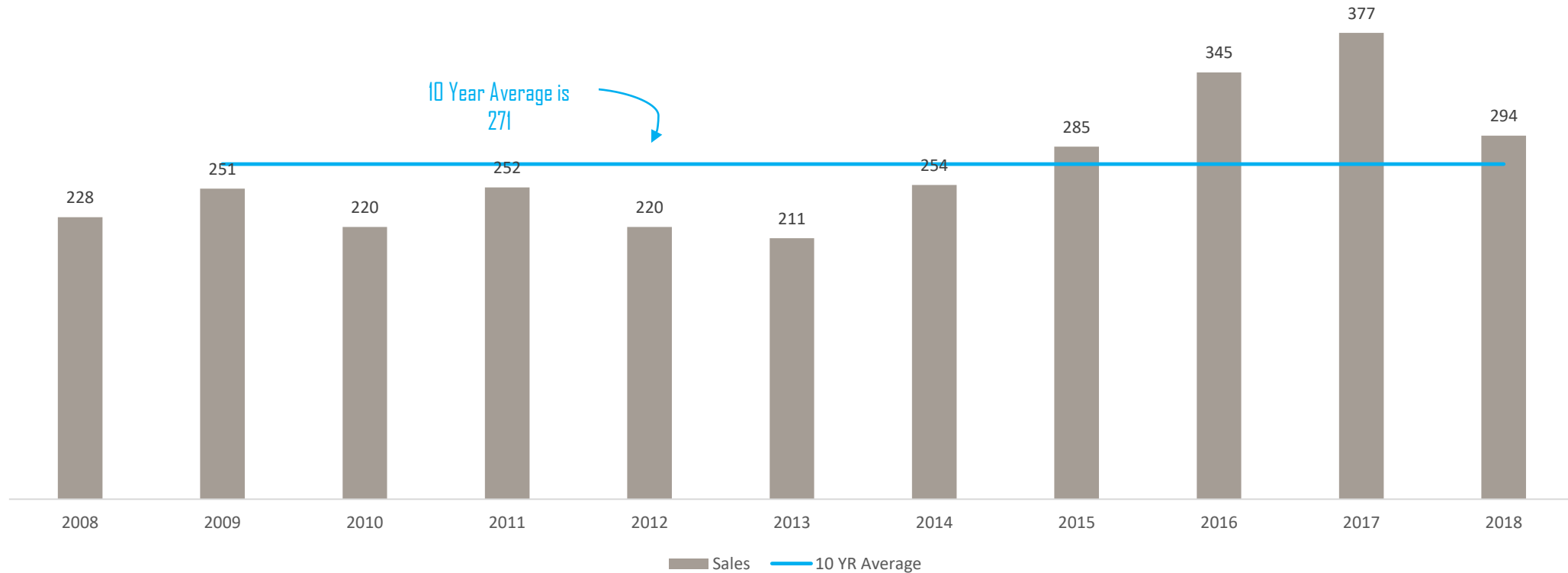
Active Listings vs Sales

Gravenhurst Residential



Unit Sales

Huntsville Residential



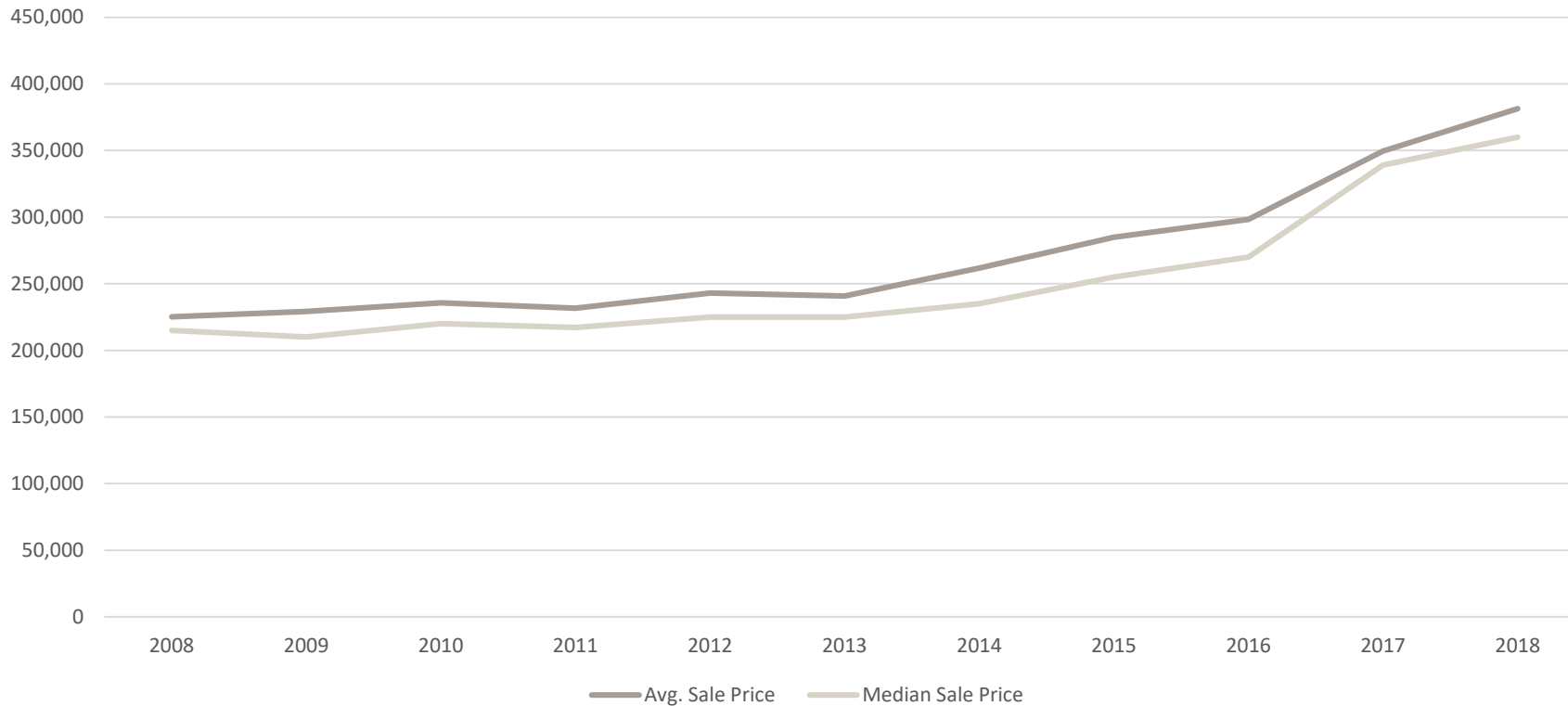
Residential Sales

Huntsville Year over Year Percentage Change



Huntsville

Residential



Average Price

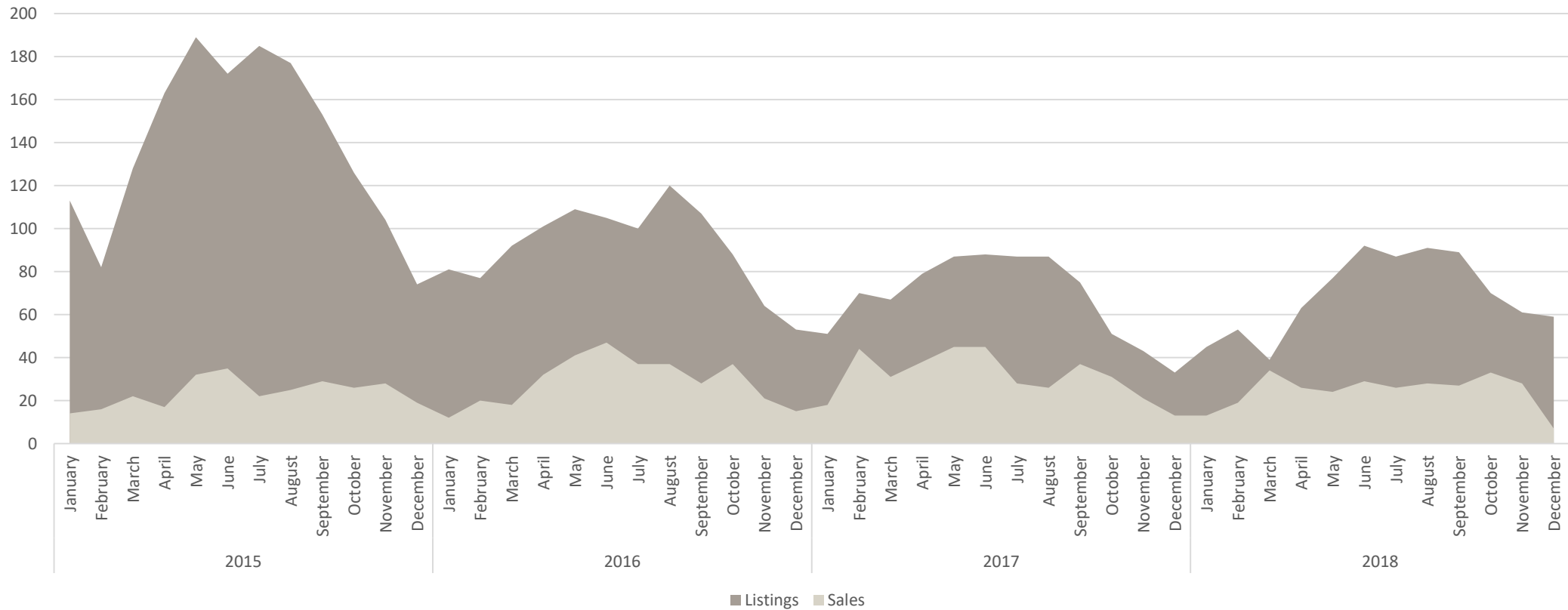
2017	\$349,631
2018	\$381,399
% Change	+9.1% ▲

Median Price

2017	\$339,000
2018	\$360,000
% Change	+6.2% ▲

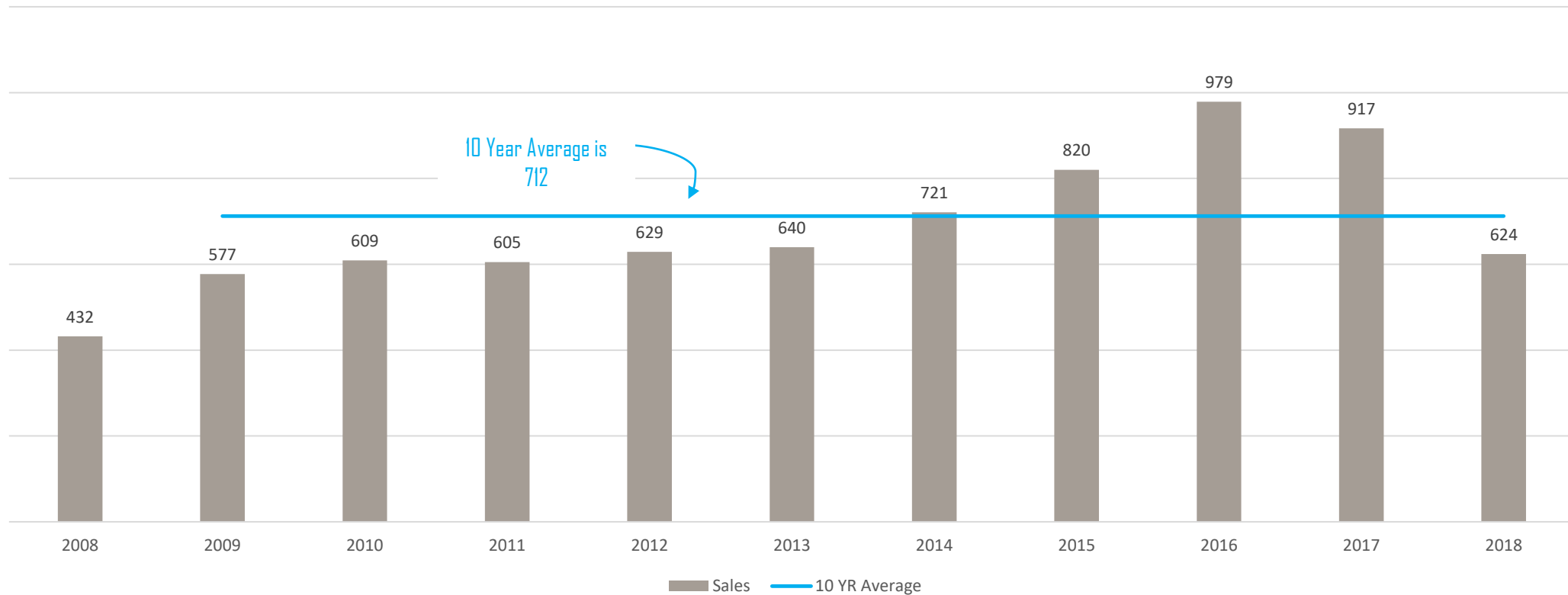
Active Listings vs Sales

Huntsville Residential



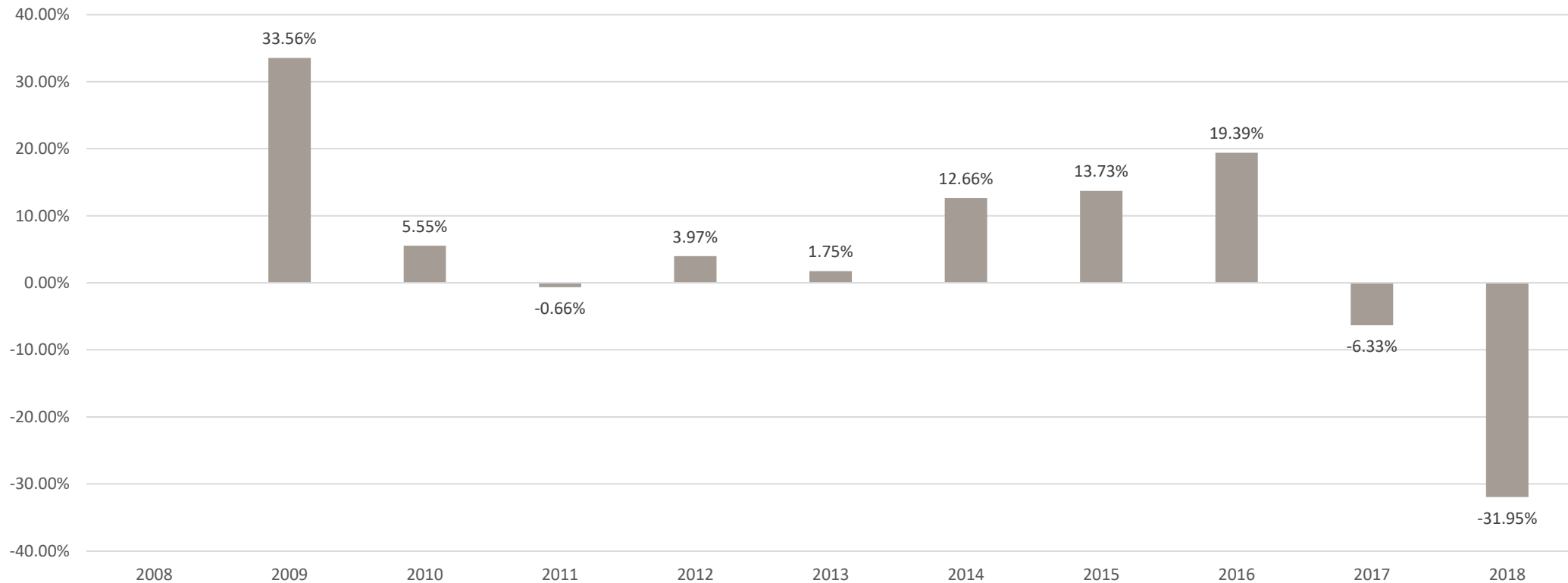
Waterfront Sales

Muskoka



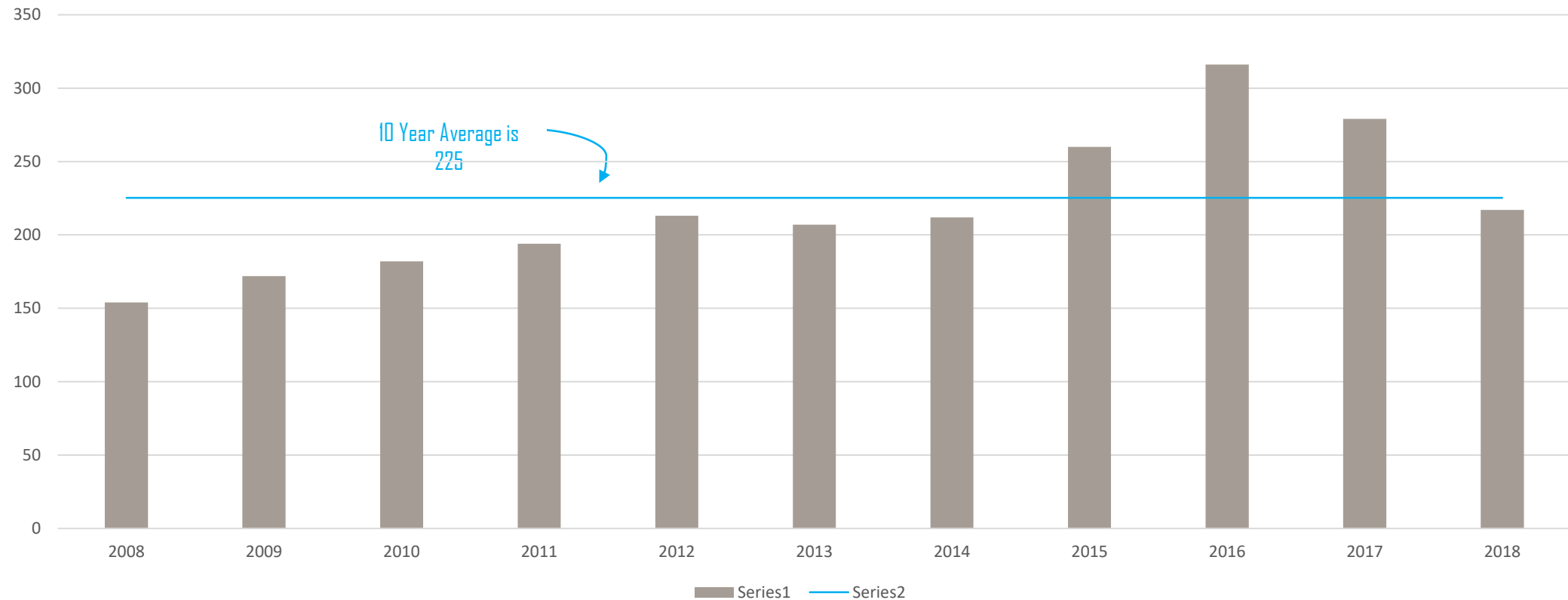
Waterfront Sales

Muskoka Year over Year Percentage Change



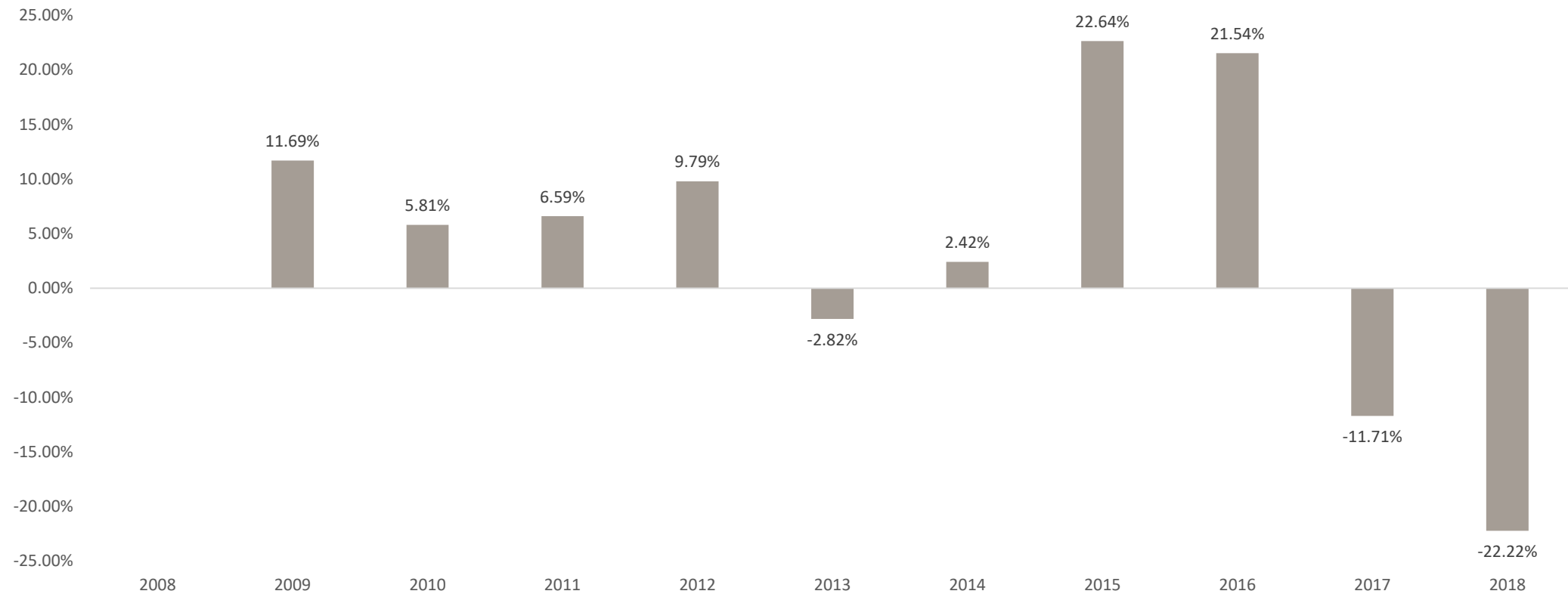
Waterfront Sales

Huntsville and Lake of Bays



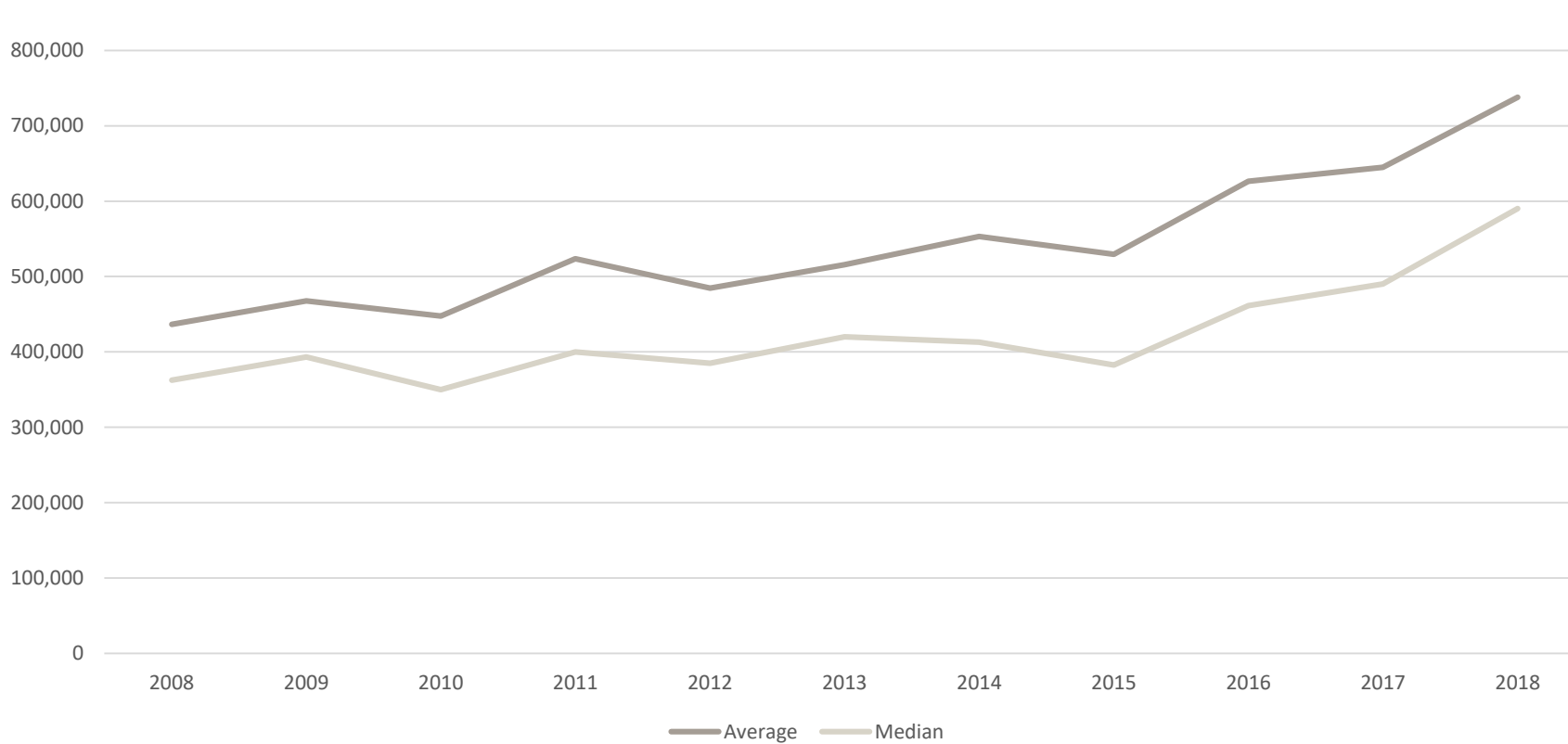
Waterfront Sales

Huntsville/LOB Year over Year Percentage Change



Huntsville and Lake of Bays

Waterfront

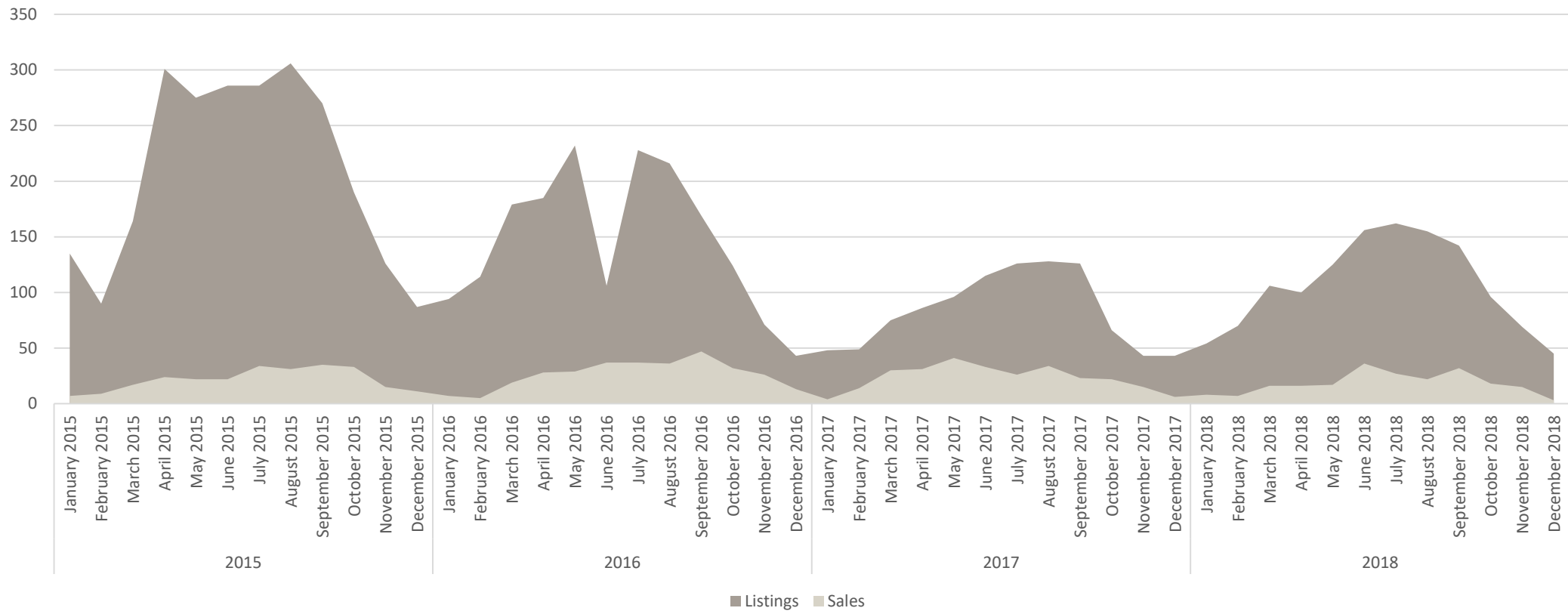


Average Price	
2017	\$644,878
2018	\$737,776
% Change	14.4% ▲

Median Price	
2017	\$490,000
2018	\$590,000
% Change	20.4% ▲

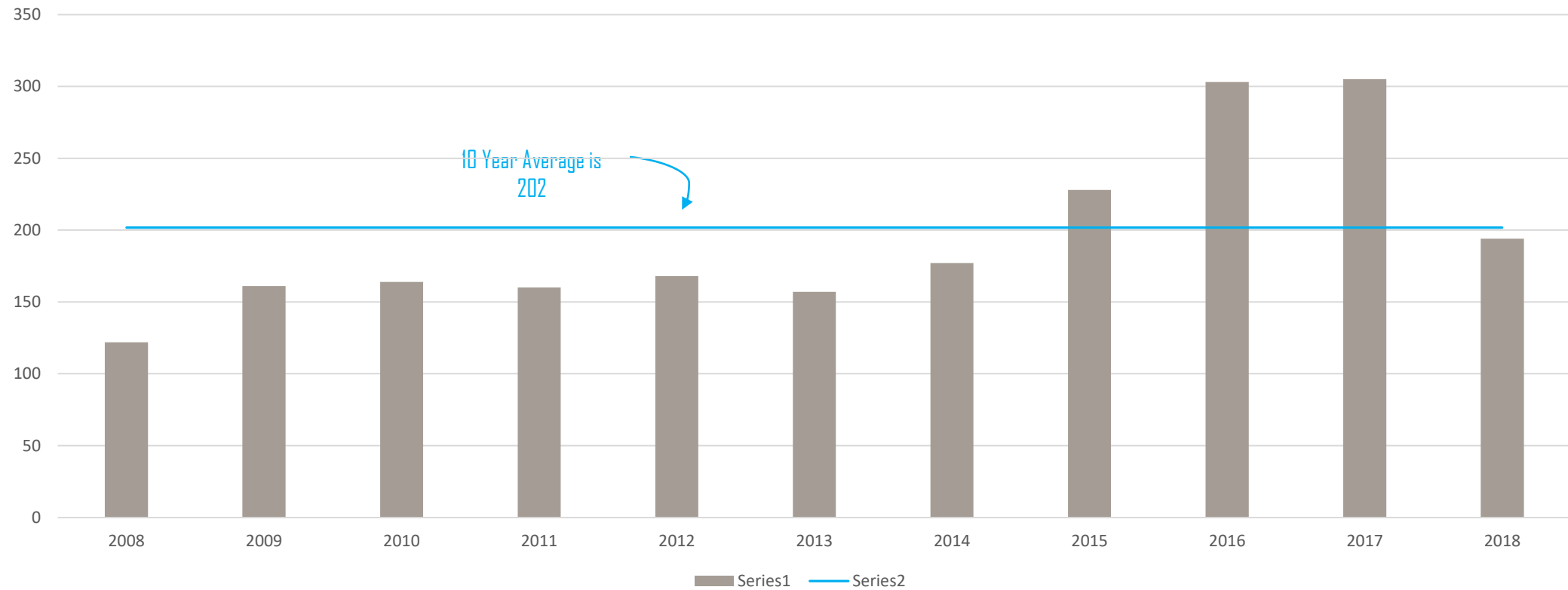
Waterfront Active Listings vs Sales

Huntsville and Lake of Bays



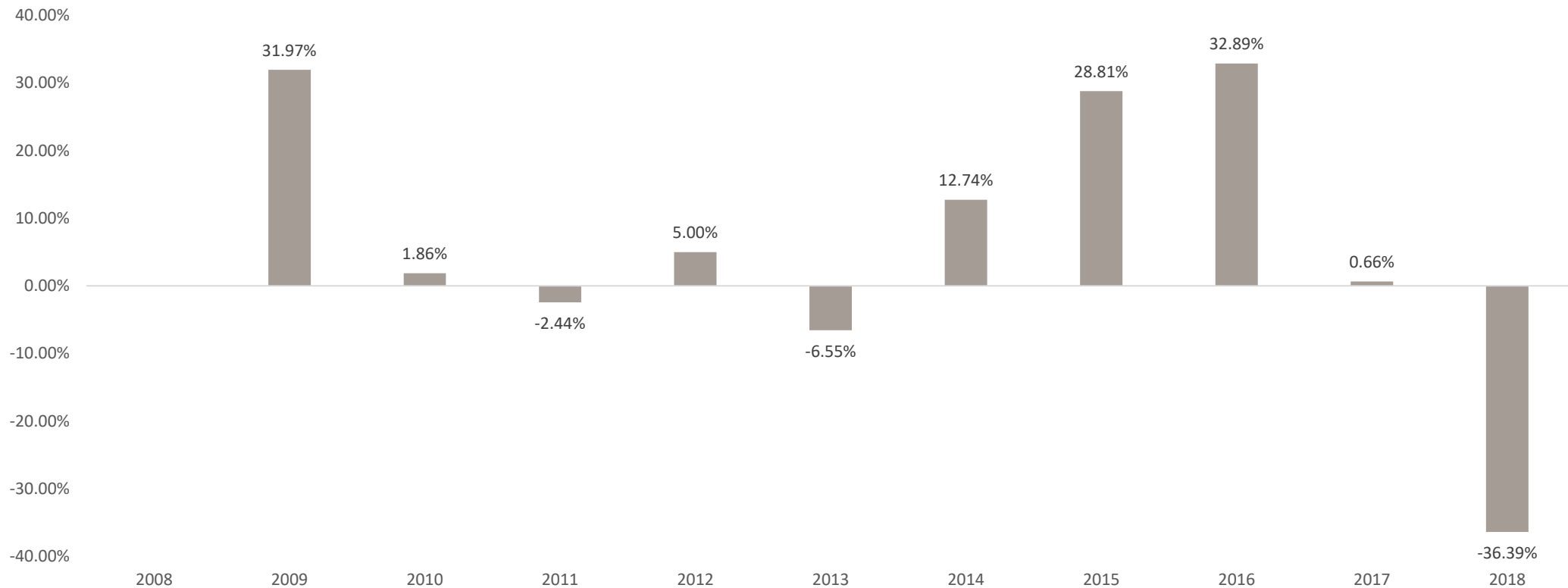
Waterfront Sales

Almaguin



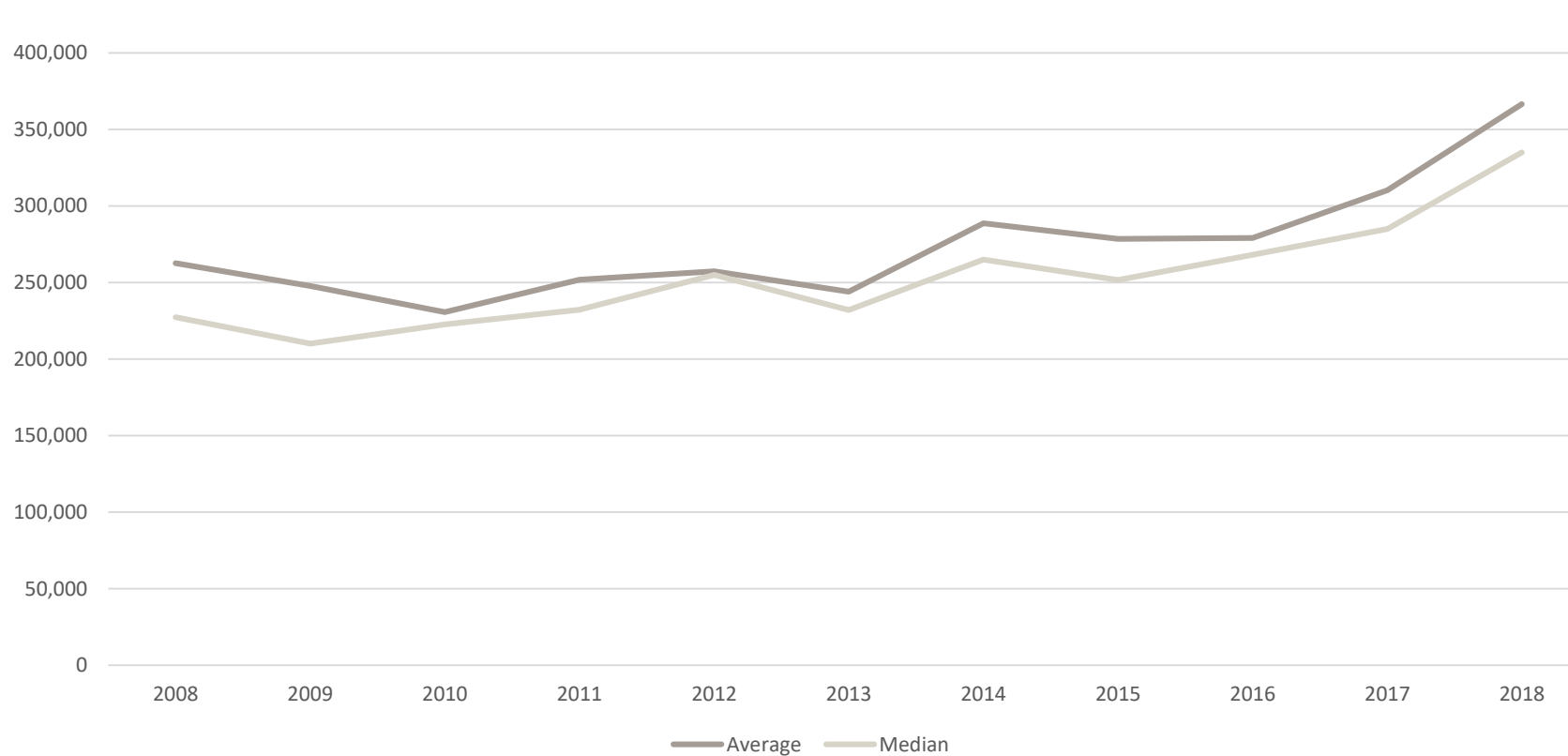
Waterfront Sales

Almaguin Year over Year Percentage Change



Almaguin

Waterfront

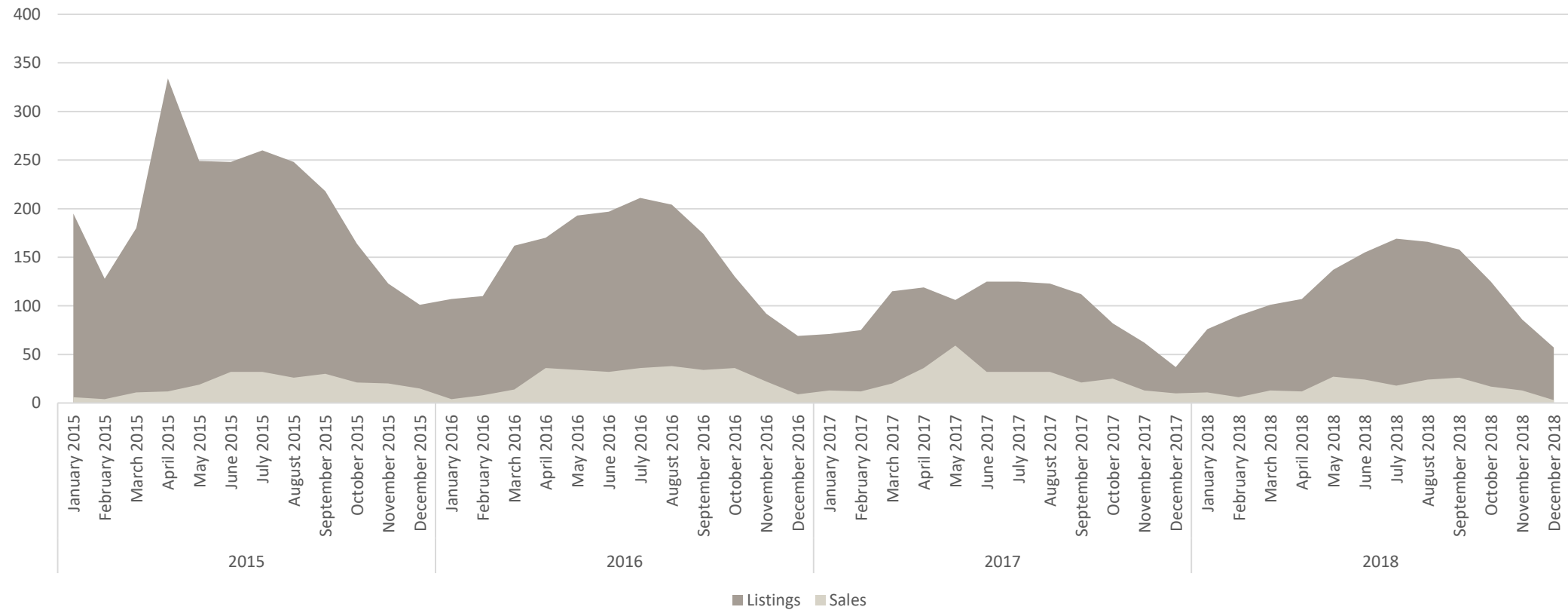


Average Price	
2017	\$310,261
2018	\$366,501
% Change	18% ▲

Median Price	
2017	\$285,000
2018	\$335,000
% Change	17.6% ▲

Waterfront Active Listings vs Sales

Almaguin



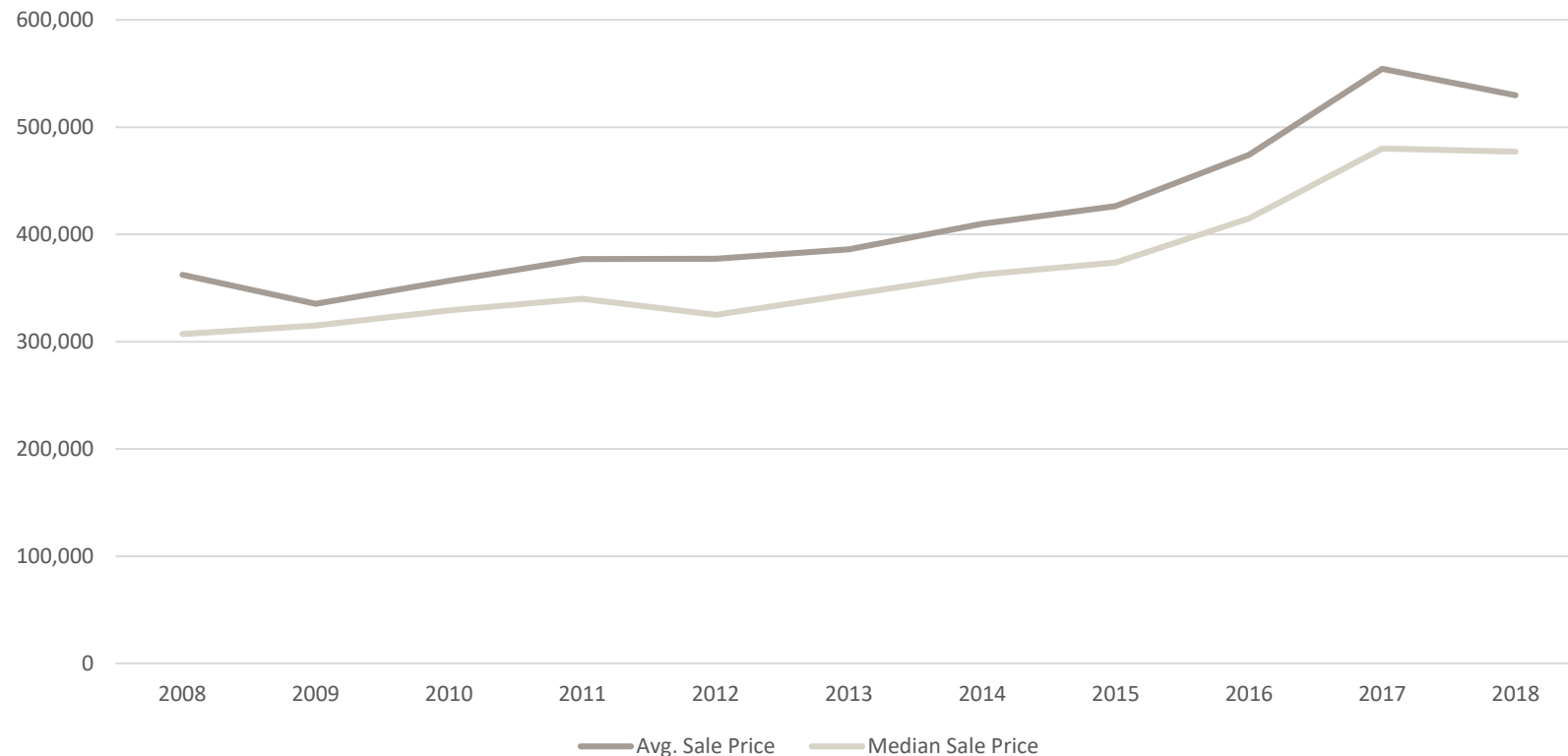
Waterfront

Muskoka

	2014	2015	2016	2017	2018
0-250k	60	76	72	62	43
250k-300k	46	40	49	26	17
300k-400k	73	90	88	73	39
400k-500k	65	73	84	66	32
500k-750k	105	100	124	141	72
750k-1M	52	58	74	72	65
1M-2M	54	76	98	116	80
2M-3M	30	26	38	31	25
3M-4M	11	8	15	21	20
4M-5M	4	4	8	16	3
5M-8M	6	5	7	10	8
8M+		2	2	4	1

Waterfront

South Muskoka Small Lakes

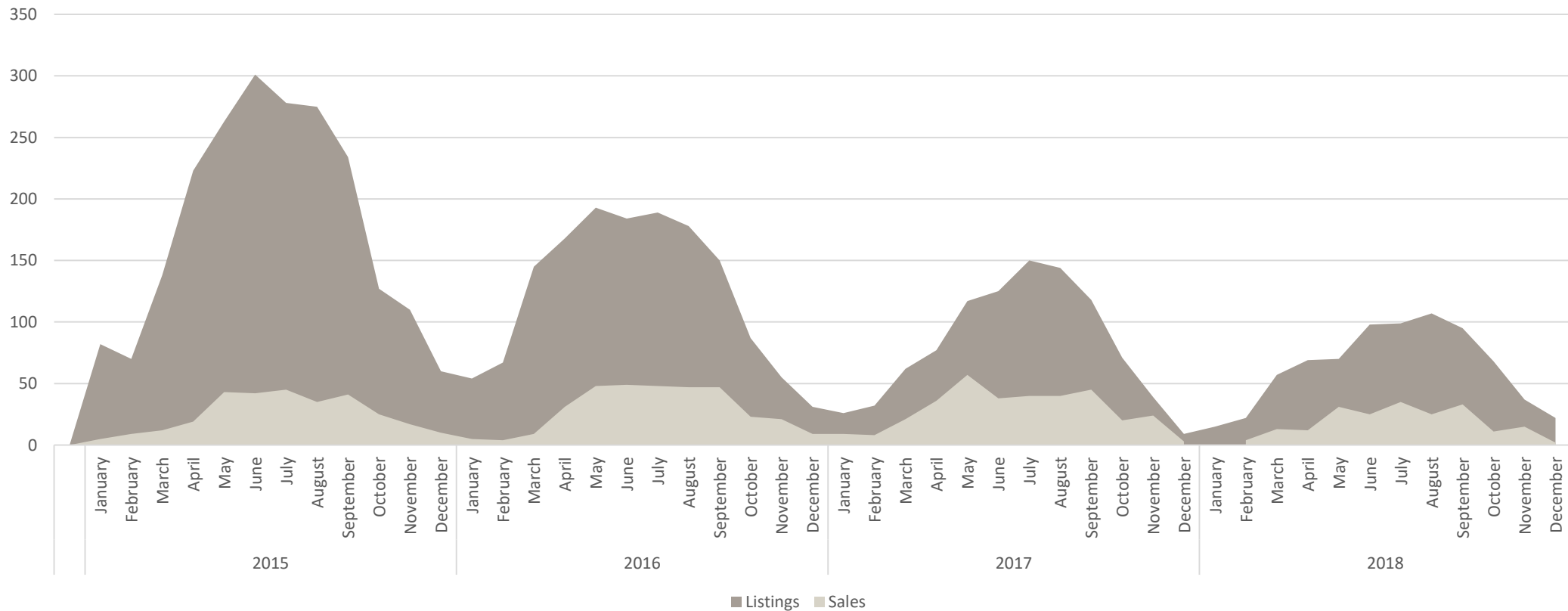


Average Price	
2017	\$556,177
2018	\$529,821
% Change	-4.42% ▼

Median Price	
2017	\$480,000
2018	\$477,000
% Change	-.63% ▼

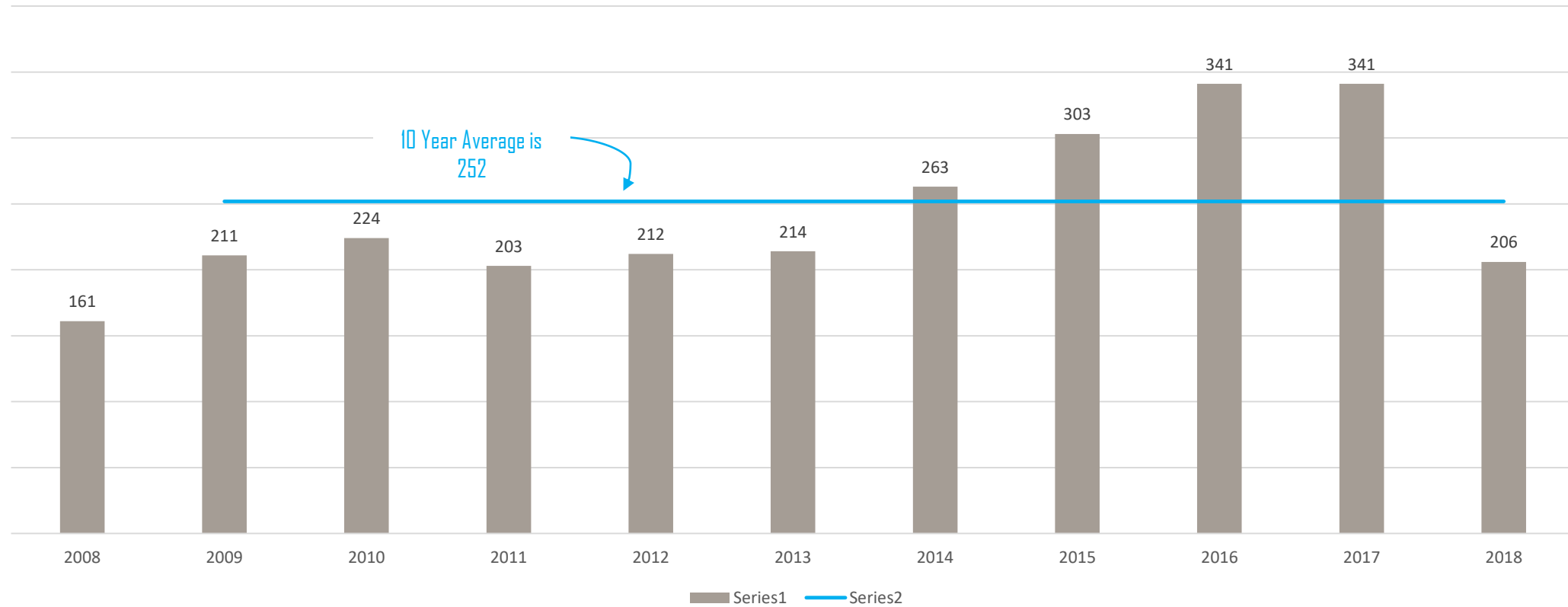
Waterfront Active Listings vs Sales

South Muskoka Small Lakes



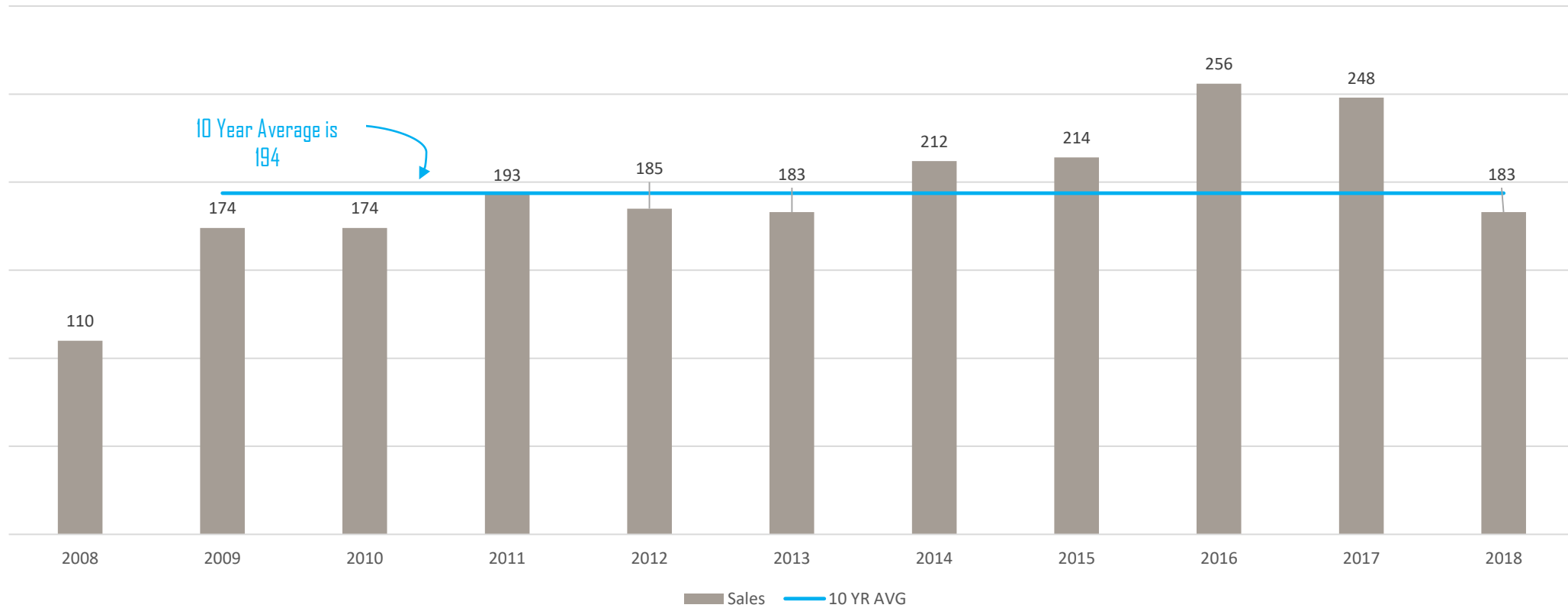
Waterfront

South Muskoka Small Lakes



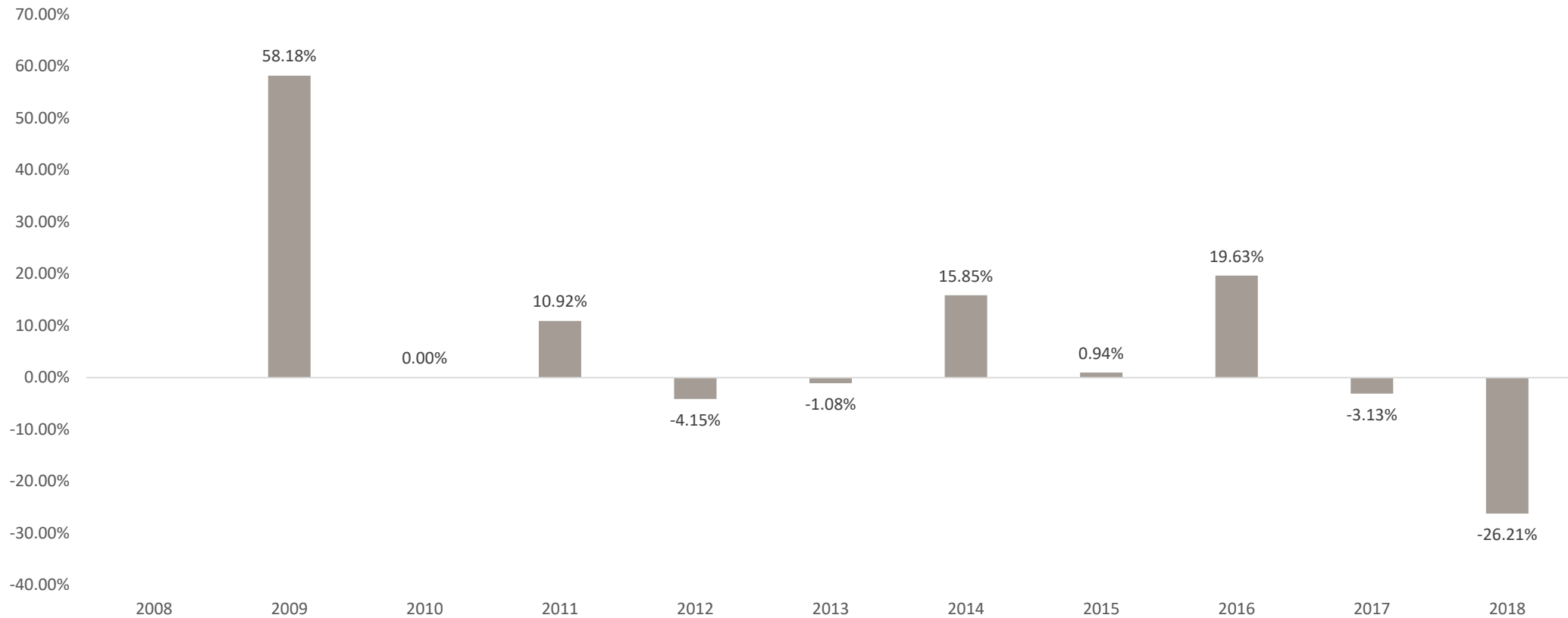
Waterfront

Lakes Joseph, Muskoka and Rosseau



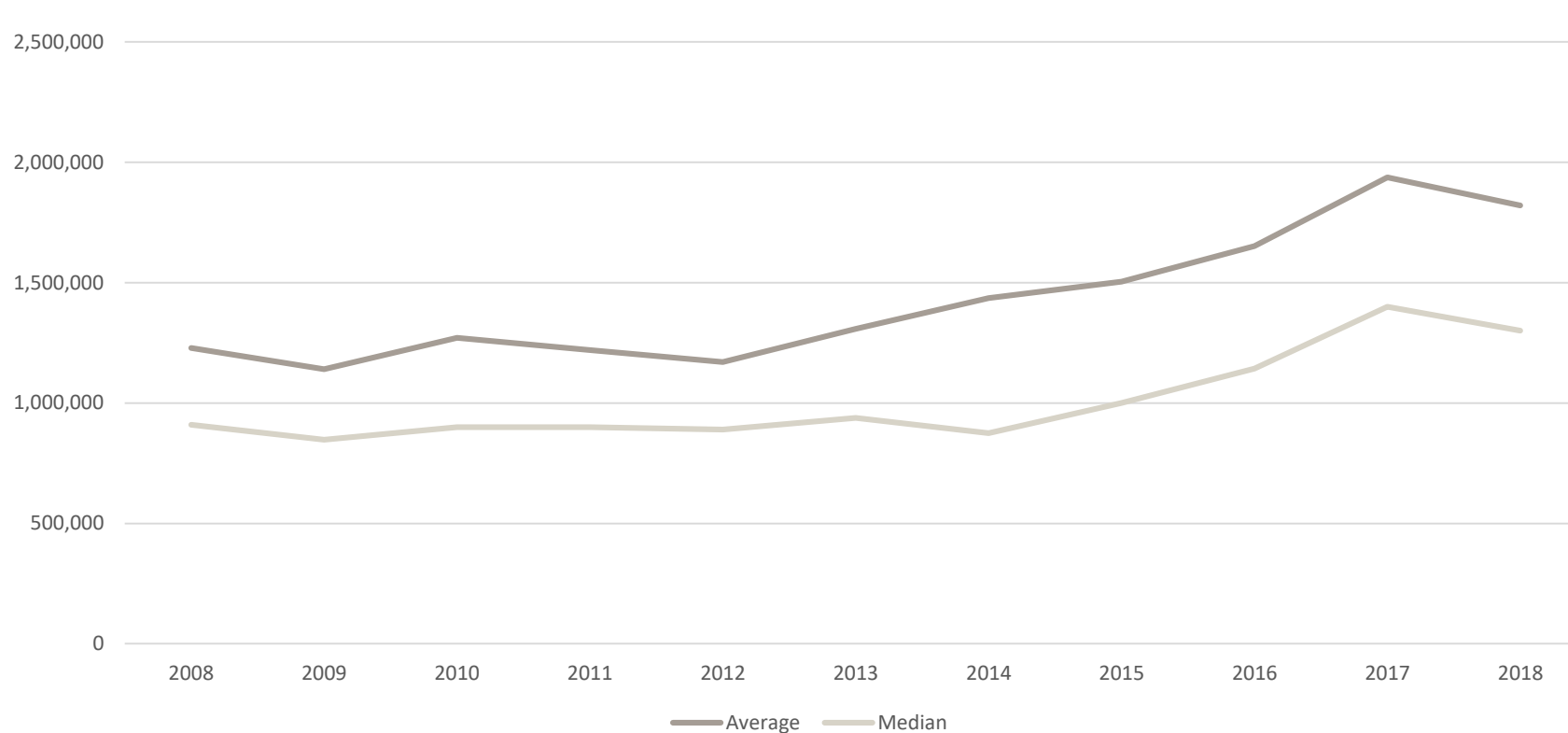
Waterfront

Lakes Joseph, Muskoka and Rosseau YR\YR Percentage Change



Waterfront

Lakes Joseph, Muskoka and Rosseau

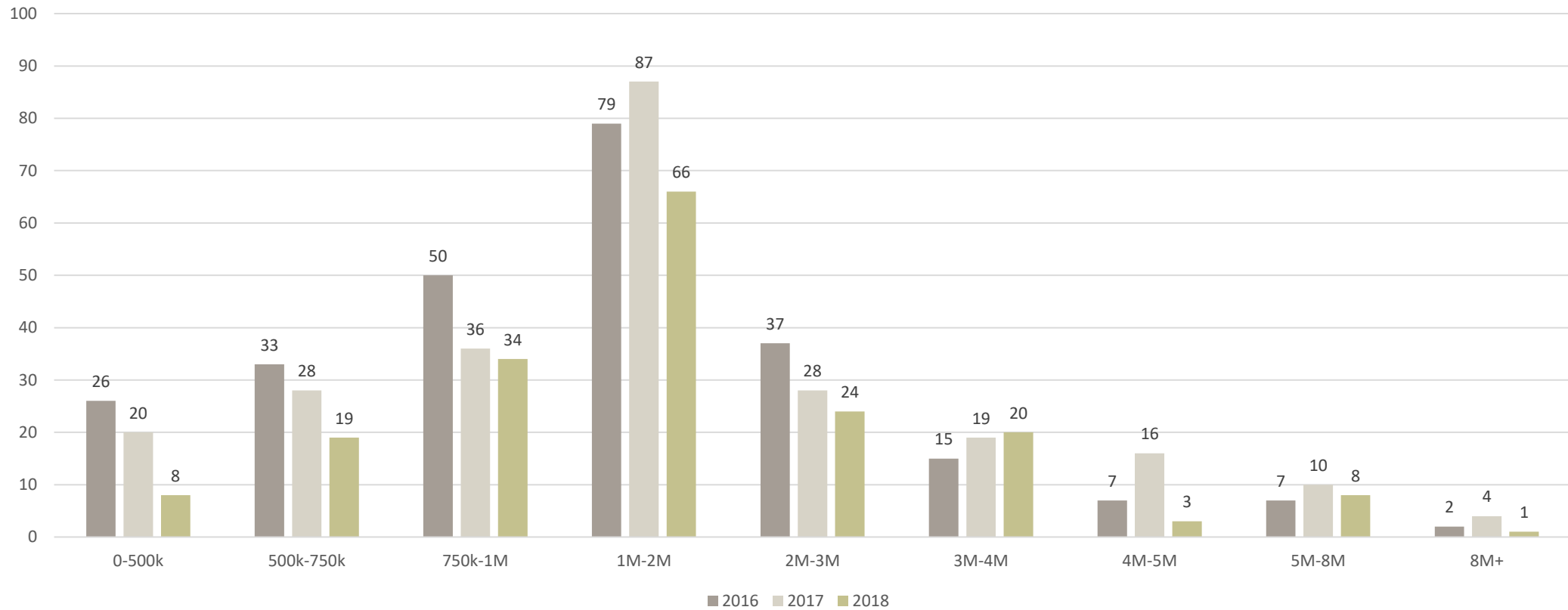


Average Price	
2017	\$1,936,452
2018	\$1,819,770
% Change	-6.03% ▼

Median Price	
2017	\$1,400,000
2018	\$1,300,001
% Change	-7.14% ▼

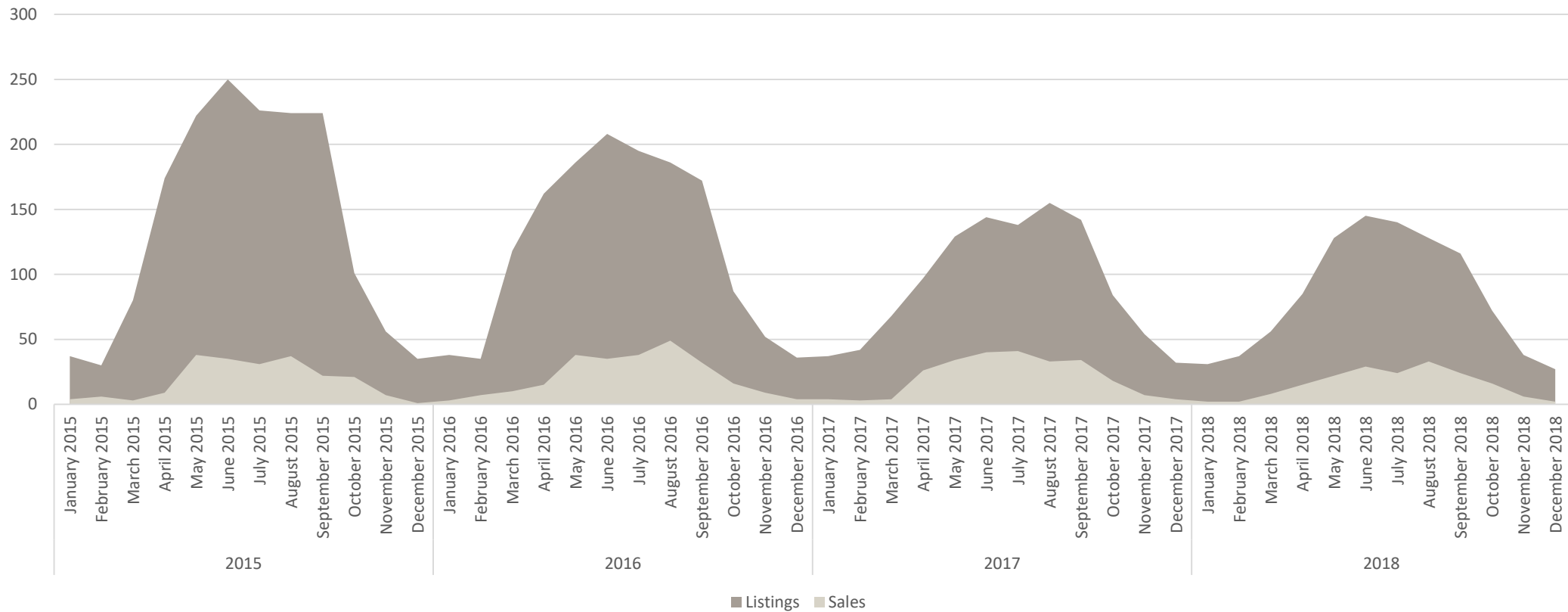
Waterfront

Lakes Joseph, Muskoka and Rosseau Sales by Price Category



Waterfront

Lakes Joseph, Muskoka and Rosseau - Sales and Month End Inventory



Muskoka Market Share

